Winter 2016

A Quarterly insight into the Award Winning **Rochester Schools** Modernization Program



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The Rochester Schools Modernization Program (RSMP), for which the Rochester Joint Schools Construction Board (RJSCB) provides oversight, is a three-phase program that provides critically needed updates and improvements to strategically designated schools.

Phase 2 of the Rochester Schools Modernization Program which has approved funding for \$435 million will include projects at 13 schools plus district wide technology upgrades. The first of four sections, Phase 2/A includes the following schools: Monroe High School, East High School, School 7 and School 16. The Monroe High project, mobilizing this winter, will move forward in accord with the Diversity Plan approved by the RJSCB. The Plan increases diversity goals with a minimum 33% inclusion of Minority, Women, Disadvantaged and Small Business Enterprises (M/W/D/SBEs)

for subcontractor trades and professional services. The RSMP looks to replicate the success achieved in Phase 1 by renovating schools that represent a commitment to deliver quality learning environments that benefit City students and enhance neighborhood communities.

This inaugural edition of RSMP News spotlights the Henry Hudson School 28 (pictured above) and the P.B. Duffy School 12 (featured on page 3). Designed by LaBella Associates, School 28 merited the Mayor's Award from the Rochester Chapter of the American Institute of Architecture (AIA). The team of Gilbane/Savin served as Program manager and LeChase as Construction Manager. The all-new interior fit out included over 8,000 sf in additions with new energy efficient HVAC, electrical, plumbing, window system installations and roof renovations producing a modern school serving over 600 K-8th grade students.











What is the "BOP"?

The Business Opportunities Program (BOP) is designed to utilize the resources of the RSMP to enhance the potential growth of minority, women, disadvantaged and small businesses (M/W/D/SBE's) in Rochester. It combines three distinct services: Community Outreach and Engagement, Mentor-Protégé and the Instructional Series.

The BOP is intended to increase the number of certified M/W/D/SBEs capable of participating successfully on a variety of construction projects, and improve the general business owner's management, organization and skills by exposing and teaching them strategic tools to enhance the growth of their company.

The Business Opportunities Program:

- Informs, involves and connects community stakeholders to keep them abreast of RSMP developments and progress
- Provides business development initiatives and exposure to industry best practices designed to stimulate thriving growth
- Facilitates training and mentoring in a direct, personal manner intended to produce long term positive impacts

Networking Event

In July, the BOP team sponsored a highly successful networking event that drew 21 exhibitors and over 100 attendees. It served as an introduction to the RSMP, the BOP and the Instructional Series that began in



August. M/W/D/SBEs who attended were afforded the opportunity to speak directly to construction industry leaders and a representative from New York's Empire State Development regarding project and loan opportunities.

Instructional Series

The curriculum for the free Instructional Series ending in December consists of seven modules, conducted weekday evenings over four months and covers topics geared toward assisting M/W/D/ SBEs with growing their businesses. The next cycle of sessions begins in

MBE Feature

Steel Tech Fabricators, Inc.

Steel Tech Fabricators, Inc., a structural fabrication company, was started in 2005. The owner, Terence Brown, Sr. heads a dedicated team of approximately 25 workers at their 13,000 sq. ft. Rochester facility. The company fabricates metal infrastructures primarily for commercial buildings. Steel Tech boasts a very diverse workforce and has never laid off an employee.



Starting out, Steel Tech secured a large project in Florida that, while not very profitable, allowed

them to gain exposure and use that experience as leverage to procure larger local jobs including the Rochester Schools Modernization Program (RSMP). Because many RSMP expansion projects incorporate structural steel work. the Program became a strategic target for Steel Tech, who obtained their MBE certification in 2011. The first school Steel Tech performed on in Phase 1 was School 50, followed by School 17 and Charlotte High School.



Working for primes such as LeChase, Pike and Steve General, the company has been able to experience approximately 30% According growth. to Brown, achieving the commitment of remaining substantially debt free "resulted from putting a lot back

into the company" and producing growth "old-school style."

Brown still enjoys the challenge of working on RSMP projects and looks forward to working on Phase 2. Future endeavors to initiate community development include "embarking on an apprenticeship program that RCSD students could participate in to get hands-on exposure to the industry."

Ribbon Cutting at School 12

On Thursday, September 29th, students, parents, faculty, dignitaries, local media, project participants and the RJSCB joined in a celebratory occasion marking the official opening of James P.B. Duffy School 12 in the South Wedge neighborhood of Rochester. The Phase 1 three-story 95,000 sf facility underwent a full \$15.6 million overhaul that allowed a programmatic conversion from a K-6 to a four-strand K-8 school.

In addition to two new front entry glass wall staircase atriums, interior construction included new classroom additions and partitions as well as HVAC, plumbing and electrical system upgrades. Exterior renovations included new windows, doors, masonry and concrete replacement with site work adding an additional 35 parking spaces. Gilbane/Savin served as Program Manager, SEI Design Group as Architect and The Pike Company as Construction Manager.



Flanked by joyous, eager students of School 12, RJSCB Trustee Geena Cruz, Mayor Lovely Warren, NY State Senator Joseph Robach, RJSCB Chairman Allen Williams and RCSD Board Commissioner Dr. Elizabeth Hallmark, share in the ceremonial ribbon-cutting held on September 29, 2016. This followed a well-planned program, coordinated by Principal Jennifer Gkourlias, featuring a student musical drum performance and testimonials from each grade class about the personal importance of their new learning environment.

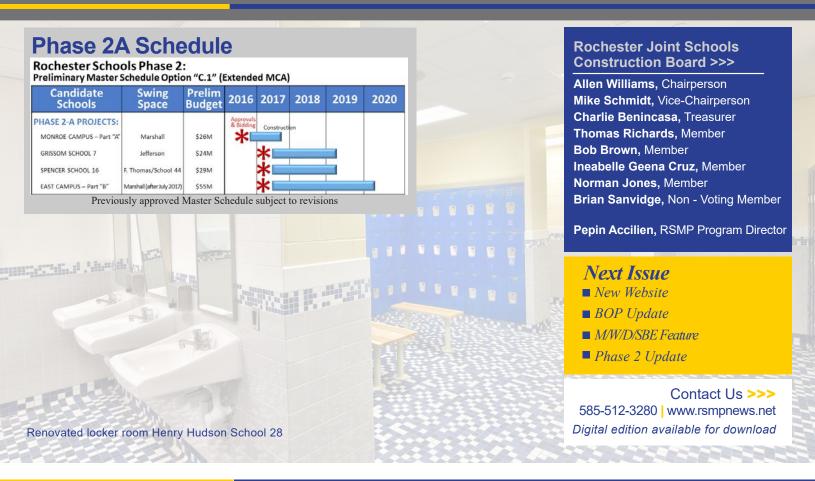
Terence Brown, Sr. Owner



February and space is limited. For information, please contact the BOP Training Coordinator, Kim Mitchell, at (585) 512-3818 or via email at kmitchell@savinengineers.com.



But wait, there's more...!





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